

Nutreco is a global leader in Animal Nutrition and Aquaculture, employing more than 11,000 people in 35 countries. With a proven track record of success, Trouw Nutrition GB is a Nutreco company in the UK, manufacturing a wide range of animal nutrition products with a turnover of c£100million.

Technical Sales Manager – Feed Additives (Feed safety and Preservation)

We are currently looking to recruit a Technical Sales Manager focussing on driving profitable growth within our feed additive product range, focused specifically on Feed Safety and Preservation products.

With responsibility for a range of products you will set the strategy and plan for the portfolio, based on a clear understanding of market and customer trends and opportunities. You will develop sufficient technical expertise to educate and support customers in initiation and long term use of the products, as well as working closely with the global marketing team to bring applications from R&D through to trial and lead the market launch process. A significant focus of the role is to identify, target and develop new business for sales of the product range, along with establishing pricing strategies to achieve financial budgets and targets.

Applicants will have experience of the animal feed industry particularly relevant to the feed safety and preservation product range, ideally gained within a similar role or through practical experience in a mill environment. As this role requires a mix of commercial and technical ability a degree in Animal Science, Animal Nutrition, Biological Sciences or Agriculture is desirable.

The successful candidate will be results focused with strong interpersonal and negotiation skills and the ability to communicate at all levels. You will be motivated and able to work on your own and in a team and you will be able to demonstrate strong presentation skills. Whilst the position can be home based, you will need to have a regular presence in the office and must be willing to travel extensively within Great Britain with occasional overseas travel.

Applicants with the experience as outlined above should apply in writing, stating current salary and enclosing a curriculum vitae, to Hayley Rowlinson, HR Administrator, Trouw Nutrition GB, Blenheim House, Blenheim Road, Ashbourne, Derbyshire DE6 1HA Email: hayley.rowlinson@trouwnutrition.com

Closing date for applications: 30th April 2019